



Wishing you a **MERRY CHRISTMAS** and a **PROSPEROUS NEW YEAR** from **NORTECH**

[Home](#) [Access Control](#) [Card Readers](#) [Parking & Vehicle Management](#) [Document Library](#) [About](#) [Contact](#)

Welcome to the December edition of Nortech's eNewsletter. We ho ho hope you find the below articles interesting and informative. If you have any feedback or questions we'd be more than happy to hear from you on info@nortechcontrol.com

Company News



Review of 2012

As 2012 draws to a close, Nortech staff may be forgiven for finding a moment to reflect on what has been a truly momentous year.

It was our 25th year of providing cutting edge access solutions to the security industry and also a year in which we moved to our [fantastic new premises](#), launched the [flush mount reader](#), announced the arrival of our new [card capture reader](#) and introduced our installer demo software - the NorPass Virtual System (NVS).

Amongst all of this we exhibited at the world's leading security exhibition, [IFSEC International](#), hosted guests at our well received [open day](#) and continued to support security installers in innovative ways by producing tools such as the [Reader Selector](#).

We even managed to create a website (www.accesscardreaders.com) that is dedicated to our extensive card reader capabilities, and a support website (www.nortechaccesscontrol.com) that is dedicated to assisting our customers.

As you can probably guess, we're looking forward to a much deserved Winter break, but fear not, 2013 will be kicked off in style with various announcements to be made in January.



FeeMaster Gets Smart

2013 will see the launch of the new 'smart' version of FeeMaster. Now that smart cards are more affordable and their benefits over traditional mag-stripe cards are being recognised, Nortech's smart card expertise has now been applied to FeeMaster.

FeeMaster, Nortech's highly successful parking management system has been very popular among car park administrators, including many of the UK's leading hotel chains. FeeMaster has enabled them to reserve their valuable parking facilities for their own guests and provide them with an additional revenue stream.

Early in the New Year, we will be introducing the smart card system to replace mag-stripe. This includes an elegant, more compact desktop encoder that allows operators to manage parking tariffs and fee payment, and issue parking permits and exit tokens. All of the existing features will continue to be supported, including barcode entry and exit tokens. Multiple use parking permits will use Mifare technology, providing additional flexibility and easier handling.

The use of robust and versatile smart cards and smart card readers will enable us to continue to enhance FeeMaster Smart and introduce lots of new 'smart' features in the future.

> [Contact us for more information on FeeMaster Smart](#)



Scotland - Secure for Business

Nortech recently took part in the BSIA's brand new event, Scotland – Secure for Business.

Held at Scotland's famous home of rugby, Murrayfield it was a chance for Nortech to talk with leading Scottish businesses and to be at the forefront of the security issues facing the country, including the 2014 Commonwealth Games.

Officially opened by Solicitor General, Lesley Thompson QC, the event provided a comprehensive seminar programme as well as an exhibition.

The Nortech stand was visited by delegates from a diverse range of organisations including local authorities, the NHS, retailers and large private sector companies. Interested parties were genuinely impressed by our versatile range of access products that can provide smart, affordable solutions.

The event was such a success that the BSIA are planning to make the event an annual occurrence. We're pleased that we were amongst the first to contribute and look forward to attending the event over the coming years.

> [Read the BSIA event report](#)

New products



A Parking Detector Revolution!

The new Nortech 'Primus' parking detector range is about to revolutionise the fitting and support of parking detectors. As the world's first parking detector to have AFS (Automatic Frequency Selection) it drastically reduces the work involved in installing loop detectors for multi-lane applications. The 'plug-and-play' feature automatically selects the best frequency setting, putting an end to time consuming trial and error testing and scribbling down DIP switch settings!

Comprehensive built-in diagnostic capabilities also help to make the installers' life easier by enabling accurate diagnosis of loop and installation problems. A wider range of operating frequencies and fully customisable functionality - all easily configured via a menu driven LCD screen – alongside AFS allow the Primus range of detectors to drastically reduce installation times and minimise call outs.

> [Read more about the advanced detector range](#)