



NEWS

the quarterly newsletter from Nortech Control Systems Ltd.

+ 44 [0]1633 485533

sales@nortechcontrol.com

[Home](#) [Access Control](#) [Card Readers](#) [Parking & Vehicle Management](#) [Document Library](#) [About](#) [Contact](#)

Welcome to Nortech's Special IFSEC edition of our eNewsletter. We hope you find the updates below of interest and welcome any feedback you may have. Please email us on info@nortechcontrol.com

New Website



Launch of Dedicated Reader Website

Nortech has recently launched a brand new website that is dedicated to its card reader capabilities. The website enables manufacturers, installers and end-users to easily find the right solutions for proximity and smart card projects, no matter how complex.

The structure of the website provides customers with an easy to navigate layout. They can choose to browse via the extensive range of reader technologies, from low-cost proximity to high security smart card, or they can choose to browse via reader styles.

With the ability to support both a wide range of card technologies and integrate with most leading brands of door controllers Nortech's readers are ideal for many applications.

As well as providing off-the-shelf readers and cards, our collaborative approach to design and manufacturing makes us the ideal partner for OEM projects and for companies that require bespoke solutions.

Click the link below to visit the new site and please let us have your comments on its layout, appearance and content in order for us to continually improve.

> www.accesscardreaders.com

Company News



It's a Moving Time

Nortech is moving business premises in order to accommodate expansion and to meet the growing demand on our manufacturing facility. With work near completion, our new spacious company headquarters promises to be a fantastic place to work, showcase our products and to train our customers' staff.

The new office building is on the same business park as our previous headquarters and staff will be moving in towards the end of May.

The re-location is part of Nortech's strategy to improve service to its customers and grow and enhance the Nortech product range. Our installers are at the very top of our priority list and it's important to us that we continue to offer products that are easy to install, easy to use and offer great flexibility and reliability.

Once we're settled in to our new premises feel free to make an appointment to come and visit us for training, product demonstrations or just a chat over a cup of tea and a Welsh cake.

Staff News



Nortech Strengthens its Sales Team

March saw the appointment of two new members to the Nortech sales team.

Johan Wallentin joins Nortech with huge experience in the security industry, having previously been UK Sales Manager for Finnish RFID manufacturer, Idesco. With over 20 years of experience in electronics sales and marketing, and particular expertise with reader technologies, Johan is an excellent addition to our sales team.

Rob Talamai joins Nortech with similar experience, having spent a number of years with Siemens. Rob is intent on fostering close relationships and is keen to go that extra mile to provide an unbeatable service to all our customers.

In their new roles as Sales Account Managers, Johan and Rob will look to develop existing relationships with customers and provide world-class advice on Nortech products and solutions.

Product Update



New Additions to the Reader Family

As you will see when you visit our reader website, we have introduced the Wall Switch Reader. This is designed to fit a standard UK wall switch back box, but can also be mounted directly onto a wall. The low profile housing design suits most architectural and interior design settings. Its IP65 rating means that it is suitable for both indoor and outdoor use. The easy-to-install reader supports our full range of proximity and smart card technologies.

We would also like to introduce the Flush Fit Vandal Resistant Reader, which can also be fitted to a standard UK wall switch back box. This reader offers elegant aesthetics in a tough, flush fitting housing. We believe its unique style will make it a valuable addition to our reader range. The initial product is available for all of our proximity options.

> [Click here for more information about the Wall Switch Reader](#)

Don't forget..

We're exhibiting at IFSEC 2012, Hall 4/ B 83, so if you wish to discuss our reader capabilities, meet our new staff members or see our new reader styles in the flesh make sure you drop in!



14-17 May 2012, NEC Birmingham, UK
ifsec.co.uk

Tel: + 44 [0] 1633 485533 Fax: + 44 [0] 1633 485666 Email: info@nortechcontrol.com Web: www.nortechcontrol.com