

Wishing you a **MERRY CHRISTMAS** and a **PROSPEROUS NEW YEAR** from **NORTECH**

Welcome to Nortech's December edition of our quarterly eNewsletter. We hope you find the updates below of interest and welcome any feedback you may have. Please email us on [info@nortechcontrol.com](mailto:info@nortechcontrol.com)

## Partnership News



### Nortech – Back to Back with Databac

Nortech has appointed ID specialist Databac as the exclusive distributor for its proximity and smart card readers in Spain and Portugal.

Databac is a specialist manufacturer and supplier of cards, ID systems and related products.

From its office in Barcelona, Databac will leverage its local resources to promote Nortech's card reader capabilities, which support many proximity card technologies plus leading smart card technologies including Mifare and LEGIC. The readers will complement Databac's range of contactless cards and offers an excellent addition to their product portfolio.

We look forward to a prosperous relationship with Databac and encourage our customers to contact us with any card format/technology questions. Our advice is free, and you would be hard pushed to find a better source of specialist knowledge.

> [read full Databac press release](#)

## Partnership News



### Good News for Local Installers

Nortech is delighted to announce that Oprema Ltd. has become an authorised distributor for Nortech's range of access control products.

Oprema is to deliver Nortech's access control products alongside a range of CCTV and Fire Alarm products. The company prides itself on its professional and friendly approach to business.

Based in Cardiff and providing their services to installers throughout Wales and the South West, Oprema offers Nortech an important channel to local businesses.

Rod Munn, Nortech's General Manager states, "The enthusiasm shown by Oprema's team to learn our products from top to bottom shows their commitment to customer service and technical support, something Nortech takes very seriously. We look forward to working with them to bring the benefits of Nortech's products to local security installers".

> [Visit Oprema](#)

## Competition



### Nortech's BIG Book Giveaway

Over the last few weeks Nortech has been running a prize draw, in which the winners become proud owners of the invaluable Business Guide, 'Managing Business Risk: A practical guide to protecting your business.'

The book is an excellent source of information for any person interested in how to safeguard their business. The book includes a chapter dedicated to access control that has been contributed by Nortech.

The competition has been well received, and £800 worth of books have been won so far. But don't fear, you still have time to enter and be in with a chance of winning!

Simply click below to link to the competition page....before it's too late!

> [Enter the Draw](#)

## 2011 Round Up



### A year in Review

Well, it has been another progressive year for Nortech, and we'd like to thank you, our customers, for your continued and valued support.

Some of the highlights of 2011 have been:

- Developed our elegant new wall switch reader, which is to be released imminently.
- The new-look FeeMaster system has proved to be a huge success, both on British soil and further afield, with installations in Africa, the Middle East and as far as French Guiana in South America.
- Integrating the fantastic new iEvo Biometric Reader with Norpass3
- Provided FREE, comprehensive training to installers some of whom travelled to our offices from around the world, including Norway, Nigeria and even Newcastle!
- Added lots of new case studies to our website and launched our 'Nortech Accredited Installers' scheme.

We look forward to an exciting 2012 with lots of new ideas to help our customers achieve a bumper year.

> [Click here if you need more information on any of the above subjects](#)